



Streamlining Government Payments

Visa has the tools and resources to meet the needs of the Canadian government.

For more information on *Visa Commercial Solutions* for government, visit www.visa.ca/government



The right team, the right tools

Over 2,000 government departments and agencies world wide use Visa® Commercial Solutions for their acquisition of products and services – and with good reason. In Canada, Visa has over 10 years of proven experience, as well as the expertise to help government departments reduce costs and control their spending.†

Visa Canada’s team provides solutions tailored to meet the needs of the Canadian government. In fact, approximately 126 federal departments already rely on Visa cards for the acquisition of goods and services.†

They also enjoy enhanced security, thanks to Visa’s ongoing commitment to protecting its payment system and Visa cardholder information. For example, Visa invests significantly in security measures such as chip technology and neural networks, to enhance card security.

†Source: Visa Government card programs around the world, 2007

Optimization

For government departments, having an acquisition card program that is both efficient and cost-effective is critical. That is why Visa offers a variety of easy-to-use web-based tools to make collecting and reporting card spend data simpler – allowing government agencies to work smarter, not harder. Some of the information management tools tailored to the government sector include:

- > **Visa IntelliLink.** An easy-to-use web-based application that provides convenient access to card spend information. *Visa IntelliLink* helps prevent, detect and evaluate card misuse, while also providing data mining, strategic sourcing and investigative reporting capabilities.
- > **Program Optimization.** Visa works with government agencies to help optimize their card programs by identifying opportunities to reduce costs and maximize financial incentives. Visa also provides customized recommendations and ongoing support and monitoring to ensure program success.
- > **Procurement tools and resources.** Visa offers various procurement tools to help manage costs, including Procure-to-Pay benchmarks, which compares client card programs against industry best practices and gives recommendations for improvement.
- > **Enhanced Data.** Allows access to Level II and III transaction data (where available), allowing government departments to track card spend, monitor policy compliance and help ensure optimal vendor contract arrangements.

Security

In a sector where security is paramount, departments and cardholders can have confidence in the security measures that Visa employs across all its systems and processes. Visa engages with law enforcement, merchants and financial institutions to help combat fraud, as well as implementing technological innovations designed to protect cardholder information.

Visa's fraud prevention program follows a multi-layered approach and features security measures such as:

- > **Chip technology.** Visa in Canada is migrating to chip technology. *Visa* cards with chip will help enhance security as they are virtually impossible to counterfeit, thereby helping to protect the payment system and cardholders.
- > **Neural networks.** Visa, its acquirers and issuing financial institutions, use neural network technology to monitor card usage patterns. Activity that shows a high probability of fraud is flagged and then tracked to help reduce unauthorized card use.
- > **Account Information Security (AIS) program.** The AIS program is designed to protect Visa Account and Transaction information, safeguarding both the integrity of operations and the goodwill of cardholders. AIS standards apply to any entity that stores Visa account data.

Experience

Visa understands the needs of the government sector, with extensive experience in Canada, the United States and over 20 countries in Europe, Latin America and Asia. More than 2,000 government departments and agencies worldwide rely on Visa for acquisition and purchasing solutions, including approximately 126 departments of the Government of Canada.[†]

With teams and tools that are focused and resourced in Canada, Visa has the customized capabilities to meet the needs of the Canadian government, backed by the largest retail network in the world.

With an array of tools and services, as well as a commitment to security, Visa provides programs and solutions that are efficient and productive for the government. Visa Canada is dedicated to providing full support to government departments to help ensure their card programs are successful.

[†]Source: Visa Government card programs around the world, 2007

For more information on *Visa Commercial Solutions* for government, visit www.visa.ca/government



©/™ Registered Trademarks/Trademarks of Visa International; Visa Canada is a licensed user.

CC'08

Visa card programs



Visa Purchasing cards

Cut purchasing costs with the *Visa* Purchasing card. A more efficient way to pay for everyday business expenses. A *Visa* Purchasing card helps manage the acquisition process more efficiently, thereby helping to lower costs and speed up the delivery of goods.



Visa Corporate cards

Better manage Travel & Entertainment expenses with the *Visa* Corporate card. Balance the need to control T&E spend with the needs of employees travelling on business. A *Visa* Corporate card provides collection and management of T&E data to allow better negotiation of travel-related contracts and improved management of employee spending to help maximize T&E budgets.

